

CURRICULUM VITAE

Personal Information	
Name	Julijana Petrovska
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E-mail	j.petrovska@utms.edu.mk
Nationality	Macedonian
Date of Birth	31.03.1964 Skopje
Gender	Female
Academic Title	M.Sc. in Tourism Sciences

Work Experience	
• Dates (from - to)	2012 –until now
• Name and address of employer	University for Tourism and Management in Skopje
• Type of business or sector	Education
• Job Title	Teaching Assistant
• Main activities and responsibilities	Deliver lessons
• Dates (from - to)	2011 –until now
• Name and address of employer	University for Tourism and Management in Skopje
• Type of business or sector	Education
• Job Title	Librarian
• Main activities and responsibilities	Managing librarian fund at UTMS Cooperation and realization of university activities
• Dates (from - to)	July 2003 - December 2010
• Name and address of employer	Middle School „St. Kliment Ohridski“ Butel Skopje
• Type of business or sector	Education
• Job Title	Professor of History, Geography, Natural Sciences and Civil Society.
• Main activities and responsibilities	Lecturing and managing of school activities
• Dates (from - to)	1999 –2003
• Name and address of employer	Middle School"Goce Delchev" Ljubanci Skopje
• Type of business or sector	Education
• Job Title	School Principal

• Main activities and responsibilities	Managing school and boarding activities
• Dates (from - to)	1993-1999
• Name and address of employer	Middle School "Aco Shopov"-Skopje
• Type of business or sector	Education
• Job Title	Teacher
• Main activities and responsibilities	Teaching and managing school activities
• Dates (from - to)	1993– 1999
• Name and address of employer	Middle School "Panayote Ginovski"-Skopje
• Type of business or sector	Education
• Job Title	Teacher
• Main activities and responsibilities	Teaching and managing school activities
• Dates (from - to)	1993 – 1998
• Name and address of employer	Middle School "Kuzman Josifovski-Pitu"-Skopje
• Type of business or sector	Education
• Job Title	Teacher
• Main activities and responsibilities	Teaching and managing school activities
• Dates (from - to)	1988 – 1993
• Name and address of employer	Middle School "Goce Delchev" - Ljubanci Skopje
• Type of business or sector	Education
• Job Title	Teacher
• Main activities and responsibilities	Teaching and managing school activities

Education and training	
• Dates (from – to)	2009 – 2010
• Name and type of organization providing education or training	University of Tourism and Management in Skopje, Faculty of Tourism Skopje
• Principal subjects / occupational skills covered in the training	Tourism Management
• Assigned title	Master of Science in Tourism

• Level in national classification	VII2
• Dates (from – to)	2004-2008
• Name and type of organization providing education or training	University "St. Cyril and Methodius ", Faculty of Natural Sciences and Mathematics, Institute of Geography, Skopje
• Principal subjects / occupational skills covered in the training	Teaching Geography
• Assigned title	Professor of Geography
• Level in national classification	Level VII 1
• Dates (from – to)	1988
• Name and type of organization providing education or training	University "St.Cyril and Methodius ", VPSH" Kliment Ohridski "in Skopje
• Principal subjects / occupational skills covered in the training	History and Geography
• Assigned title	Teacher of History and Geography
• Level in national classification	Level VI

Professional Experience	
• Dates (from - to)	2011- 2018
• Location	Training for librarians
• The company and the person responsible (name and contact details)	Library "Miladinov Brothers", Skopje
• Position	Participant
• Description	Work and managing the library (monographic and serial library units)
• Dates (from - to)	2009
• Location	Project of Modernization of Education in Macedonia
• The company and the person responsible (name and contact details)	USAID, Bureau for Development of Education and Ministry of Education and Science in the Republic of Macedonia
• Position	Coordinator and Trainer

• Description	Modernization and application of innovative methods and techniques in the education processes in the Republic of Macedonia
• Dates (from - to)	March 2007
• Location	Preparation, management and implementation of projects
• The company and the person responsible (name and contact details)	Ministry of education, Skopje, Macedonia
• Position	Participant (certificate)
• Description	Managing the process of preparation and implementation of projects
• Dates (from - to)	2005-2007
• Location	Application of ICT in teaching
• The company and the person responsible (name and contact details)	USAID
• Position	Trainer
• Description	Project for improving the capacity of elementary schools in Macedonia
• Dates (from - to)	2006
• Location	Communication skills and teamwork, Skopje
• The company and the person responsible (name and contact details)	Ministry of Education of the Republic of Macedonia
• Position	Participant (certificate)
• Description	Project for development and use of teamwork in education
• Dates (from - to)	April 2004
• Location	Support civil education / teamwork Modernization of Education Project, Macedonia
• The company and the person responsible (name and contact details)	Ministry of education and CRS, Macedonia
• Position	Trainer
• Description	Project for improving the capacity of teachers in elementary schools in Macedonia. Managing the process of project preparation and implementation
• Dates (from - to)	2003
• Location	Support for cohabitation and building trust

• The company and the person responsible (name and contact details)	USAID and the US Embassy in the Republic of Macedonia
• Position	Nomination and choice
• Description	Certificate as support coexistence USAID and the U.S. Embassy
• Dates (from - to)	2003
• Location	Selection of 19 successful women of Macedonia
• The company and the person responsible (name and contact details)	USAID and the US Embassy in the Republic of Macedonia
• Position	Nomination and choice
• Description	Selection and certification of 19 successful women of Macedonia
• Dates (from - to)	2000 – 2001
• Location	Working with children in crisis areas
• The company and the person responsible (name and contact details)	CPI-Faculty of Psychology, Anthropology, Skopje
• Position	Trainer
• Description	Project of working with children in crisis areas and overcoming the consequences in the post-conflict period

International congresses and symposia

• Dates (from – to)	14 November 2022
• Location	Skopje, Macedonia
• The company and the person responsible	University of Tourism and Management - Skopje, ICON BEST 2022 - International Conference for Business, Economy, Sport and Tourism, 8th International Scientific Congress “Innovative Trends in international business and sustainable management” Skopje, 2022.
• Position	Co-author of a scientific paper (attending and presenting)
• Dates (from – to)	11 November 2020
• Location	Skopje, Macedonia
• The company and the person responsible	University of Tourism and Management - Skopje, ICON BEST 2020- International Conference for Business, Economy, Sport and Tourism, 7th International Scientific Congress "ALTERNATIVE PATHS FOR DEVELOPMENT OF EMERGING ECONOMIES IN GLOBAL BUSINESS ENVIRONMENT" Skopje, 2020.
• Position	Co-author of a scientific paper (attending and presenting)
• Dates (from – to)	15 October 2018

• Location	Skopje, Macedonia
• The company and the person responsible	University of Tourism and Management - Skopje, ICON BEST 2018 - International Conference for Business, Economy, Sport and Tourism, 6th International Scientific Congress "Global Education, Skills and Competencies: How to Deliver High Quality Business Education in Accordance with the Market Needs"
• Position	Co-author of a scientific paper (attending and presenting) Julijana Petrovska MSc, Edita Avtova MSC, "The analysis of the workplace aimed at effective allocation of human resources"
• Dates (from – to)	08 October 2016
• Location	Skopje, Macedonia
• The company and the person responsible	University of Tourism and Management - Skopje, ICON BEST 2016 - International Conference for Business, Economy, Sport and Tourism, 5th International Scientific Congress "Economic analysis of global trends in tourism, finance, education & management"
• Position	Co-author of a scientific paper (attending and presenting) Stojmirova Marina MSc, Petrovska, Julijana MSc, and Ratkovic Jovo MSc, "Construction of the mountain homes in function of the mountain tourism development of the Republic Macedonia" Ilieva Jana PhD, Petrovska Julijana MSc, Tanaskovski Zlatko MSc, "Protection of the icons in function of the tourist offer of Macedonia" Petrovska Julijana MSc, Stojmirova Marina MSc and Ratkovic Jovo MSc, "Valorization of the Galichnik Wedding manifestation, in function of enriching the tourist offer of Macedonia"
• Dates (from – to)	09-11 October 2015
• Location	Skopje, Macedonia
• The company and the person responsible	University of Tourism and Management - Skopje, ICON BEST 2015 - International Conference for Business, Economy, Sport and Tourism, 4th International Scientific Congress "Economic analysis of global trends in tourism, finance, education & management"
• Position	Co-author of a scientific paper (attending and presenting) and member of the Organizing Committee Nakovski Dejan PhD, Petrovska Julijana MSc, Milojica Vedran MSc, "Events in function of increasing recognizability and competitiveness of a tourism destination" (Case study: Rijeka and Strumica Carnival) Milenkovska Violeta PhD, Petrovska Julijana MSc, Stojanovski Branko, External evaluation aimed at providing quality within the education" Petrovska Julijana MSc, Stojmirova Marina MSc and Ratkovic Jovo MSc, "The Millennium cross cable car as a tourist attraction in function of enrichment of the tourist offer of the city of Skopje and Skopje region"
• Dates (from – to)	May 22-24, 2014
• Location	Osijek, Croatia,
• The company and the person responsible	3rd International Scientific Symposium Economy of Eastern Croatia-Vision and Growth, Faculty of Economics in Osijek, Croatia,
• Position	Co-author of a scientific paper Drpić, Danijel MSc, Milojica Vedran MSc, Petrovska Julijana MSc, "Managing and promotion of Events in function of achieving competitive tourist offer of Eastern Croatia"
• Dates (from – to)	21 - 23 May 2013

• Location	Skopje, Macedonia
• The company and the person responsible	University of Tourism and Management - Skopje, ICON BEST 2013 - International Conference for Business, Economy, Sport and Tourism, 3th International Scientific Congress "Economic analysis of global trends in tourism, finance, education & management"
• Position	Co-author of a scientific paper (attending and presenting) Petrovska Julijana MSc, Stojmirova Marina MSc, "Analisis of the possibilities of rural tourism offer of mountain Skopska Crna Gora"
• Dates (from – to)	April 27-29, 2011
• Location	Skopje, Macedonia
• The company and the person responsible	University of Tourism and Management in Skopje: ICON BEST 2011 - International Conference for Business, Economy, Sport and Tourism, 2th International Biennial Scientific Congress "The influence of tourism on economic development"
• Position	Co-author of a scientific paper (attending and presenting) Petrovska Julijana MSc, "Anthropogenic values as a factor for tourism development on the South-West side of the Skopska Crna Gora Mountain"
• Dates (from – to)	November 3-5, 2000
• Location	Ohrid, Macedonia
• The company and the person responsible	Macedonian Geographical Society Symposium "Geography and sustainable development"
• Position	Participant

Publications	
November, 2022	Co-author of a paper in proceedings of an international conference Julijana Petrovska, Aneta Cakovska and Marina Stojmirova. 2022. “Valorization of natural values for tourism development in the municipality of Centar Zupa”
November, 2022	Co-author of a paper in proceedings of an international conference Julijana Petrovska, Stanka Arnautova , Ljupce Milenkovski. 2022. “VALORIZATION OF NATURAL AND ANTHROPOGENIC VALUES FOR THE DEVELOPMENT OF TOURISM IN SEPARATE AREAS OF THE PRESPA REGION”
2020	Julijana Petrovska. 2020. Beauty Macedonia. Professional work. Author of the text. The Ministry of Culture of the Republic North Macedonia.
November 2020	Co-author of a paper in proceedings of an international conference Julijana Petrovska, Miroslav Velkovski , Ljupce Milenkovski. 2020. “The strategic approach in tourism management for the development of congress tourism in Ohrid”
Juni, 2019	Co-author of a paper in proceedings of an international conference Violeta Milenkovska PhD, Julijana Petrovska, and Aleksandra Stoilkovska PhD, “Positive Attitude Towards Business Ethics and Social Responsibility for Improving Corporate Image”, UTMS Journal of Economics, 10 No. 1 (pp. 97–107), June 2019 (EBSCO)
October 2018	Co-author of a paper in proceedings of an international conference Julijana Petrovska MSc, Edita Avtova MSC, “The analysis of the workplace aimed at effective allocation of human resources”
October 2018	Co-author of a paper in proceedings of an international conference Stojmirova Marina MSC, Petrovska, Julijana MSC, and Ratkovic Jovo MSc, “Construction of the mountain homes in function of the mountain tourism development of the Republic Macedonia”
October 2018	Co-author of a paper in proceedings of an international conference Ilieva Jana PhD, Petrovska Julijana MSc, Tanaskovski Zlatko MSc, “Protection of the icons in function of the tourist offer of Macedonia”
October 2018	Co-author of a paper in proceedings of an international conference Petrovska Julijana MSc, Stojmirova Marina MSC and Ratkovic Jovo MSc, “Valorization of the Galichnik Wedding manifestation, in function of enriching the tourist offer of Macedonia”
October 2015	Co-author of a paper in proceedings of an international conference Nakovski Dejan PhD, Petrovska Julijana MSc, Milojica Vedran MSc, “Events in function of increasing recognizability and competitiveness of a tourism destination” (Case study: Rijeka and Strumica Carnival)
October 2015	Co-author of a paper in proceedings of an international conference Milenkovska Violeta PhD, Petrovska Julijana MSc, Stojanovski Branko, External evaluation aimed at providing quality within the education”
October 2015	Co-author of a paper in proceedings of an international conference Petrovska Julijana MSc, Stojmirova Marina MSC and Ratkovic Jovo

	MSc, "The Millennium cross cable car as a tourist attraction in function of enrichment of the tourist offer of the city of Skopje and Skopje region"
May 2014	Co-author of a paper in proceedings of an international conference Drpić, Danijel MSc, Milojica Vedran MSC, Petrovska Julijana MSc, "Managing and promotion of Events in function of achieving competitive tourist offer of Eastern Croatia" (Thomson Reuters)
December 2014	Co-author of paper in International Scientific Journal Petrovska Julijana MSc, Stojmirova Marina MSC and Ratkovic Jovo MSc, "Analysis of the opportunities for development the rural tourism supply on mountain Skopska Crna Gora", UTMS Journal of Economic Vol. 5, No. 2 (pp. 241–252.), December 2014 (EBSCO)
May 2013	Co-author of a paper in proceedings of an international conference Petrovska Julijana MSc, Stojmirova Marina MSC, "Analisis of the possibilities of rural tourism offer of mountain Skopska Crna Gora"
April 2011	Author of a paper in proceedings of an international conference Petrovska Julijana MSc, "Anthropogenic values as a factor for tourism development on the South-West side of the Skopska Crna Gora Mountain"
June 2015	Co-author of paper in International Scientific Journal Stoilkovska Aleksandra, Ristovska Natasha, Gramatnikovski Sashko, "Innovative business models a factor for competitive advantage of the companies", UTMS Journal of Economics, Vol. 6, No. 1 (pp. 135-146), June 2015 (EBSCO)
October 2010	Scientific paper Master's Scientific Thesis: Petrovska,, J., (2010), "Evaluation of the Tourism Potentials of the South-Western side of the mountain Skopje Montenegro", University of Tourism and Management in Skopje.
2010	Member of the Review Board for selection of Textbook of Natural Sciences for 5th grade, Ministry of education of Macedonia.
2009	Review selection of Geography Textbooks for 7th grade, Ministry of education of Macedonia.
2003	Review selection of History Textbooks for 1st grade of high school, Ministry of education of Macedonia.
2000	Reviews of Geography Textbooks and Worksheets for 8th grade, Ministry of education of Macedonia.
2000	Publisher of a collection of children's literary works "Where the chestnuts blossom", "Goce Delcev", Primary school, Ljubanci-Skopje.

Recognitions and awards	
• Dates (from – to)	22 December 2018
• Location	Association of Macedonian Geography Professors "DR LJUBE MILENKOVSKI, PHD"- Skopje
• Position	Golden Plaque "DR LJUBE MILENKOVSKI, PHD"- Skopje
• Description	For establishing and contributing to the affirmation of the association, as well as the development of geography as a teaching subject
• Dates (from – to)	November 2017
• Location	UTMS, Skopje

• Position	Golden Plaque
• Description	Acknowledgment for the special contribution and development of UTMS
• Dates (from – to)	2016
• Location	UTMS, Skopje
• Position	Golden Plaque
• Description	Recognition for 5 years of dedication and work to UTMS
• Dates (from – to)	November 2003
• Location	USAID and the USA Embassy in the Republic of Macedonia
• Position	Certificate of Support for Coexistence
• Description	Recognition for special contribution in support of coexistence in crisis areas
• Dates (from – to)	2002
• Location	The USA Embassy in the Republic of Macedonia
• Position	Nomination and choice / Selection and certification of 19 successful women of Macedonia
• Description	Recognition for special contribution to education, support for coexistence in crisis areas and development of civil society in the Republic of Macedonia

Additional engagements	
• Dates (from – to)	October 2019
• Location	Skopje
• Position	Participant in external evaluation of employees in the Bureau for Development of Education of the Republic of Macedonia
• Description	Local expert for drafting and finalization for Modularized Curriculum based on competencies for geography of the Concept for Secondary TVET
• Dates (from – to)	1 May - 31 December 2018
• Location	Skopje
• Position	Consultant /National Expert Team member, expert on development of Competency Based Modularized Curricula (Project title: Skills Development and Innovation Support Project-Contract for Development and Design of the Concept for Secondary TVET)
• Description	Local expert for drafting and finalization for Modularized Curriculum based on competencies for geography of the Concept for Secondary TVET
• Dates (from – to)	2014 - 2018
• Location	Association of Macedonian Geography Professors "DR LJUBE MILENKOVSKI, PHD“- Skopje
• Position	President
• Description	Project of working with children in crisis areas and overcoming the consequences in the post-conflict period